



JavaOneSM

Sun's Worldwide Java Developer Conference



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Sun's Worldwide Java Developer Conference

***Java™
WorkShop™
and Beyond***

Joe Keller
Director of Marketing
SunSoft Developer
Products



Agenda

- Introduction
 - Industry Trends
- Java Development Solutions
 - SunSoft Java WorkShop
 - Developer Programs
- Enterprise Web Solutions
 - SunSoft Internet WorkShop
 - Active Software, Jim Green



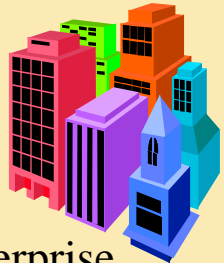
The Java Paradigm

- Java: A New Platform
 - OS's, Browsers, Chips, Applications
- Growing Java Developer Market
 - 500,000+ Developers



In Intranet Development

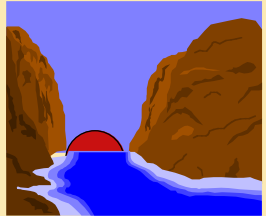
- Intranet Developer Profile
 - Skilled Developers
 - Existing Infrastructure
 - Legacy Systems
 - N-tiered Client/Server
 - WorkGroups
 - Security is a Concern
- Web is a Foundation of Enterprise





In Internet Development

- Internet Developer Profile
 - Novice to Genius
 - Dynamic “Infrastructure”
 - “What’s Hot, What’s Not”
 - Wide Range of Applications
 - Individuals to WorkGroups
 - Concern to Lack of Concern on Security
- WWW Stands for Wild, Wild West



New Java Technology Will Ignite Explosive Growth



Java Terminals

Java Enabled
Browsers

Java Components

Client/Server
Applications

Just-In-Time
Compilers

Java Development Tools

JavaConnectivity

Java Servers

Time

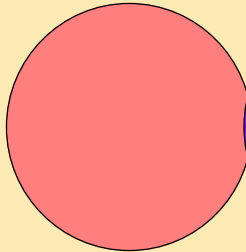


Web Applications Market

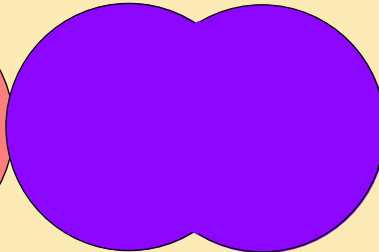
Now

6 months

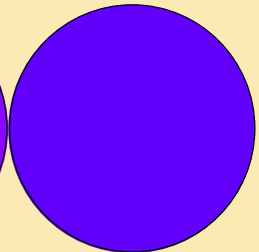
Now



**Intranet
Applications**



Web Applications



**Internet
Applications**



New Web Developers

**Software
Developer**



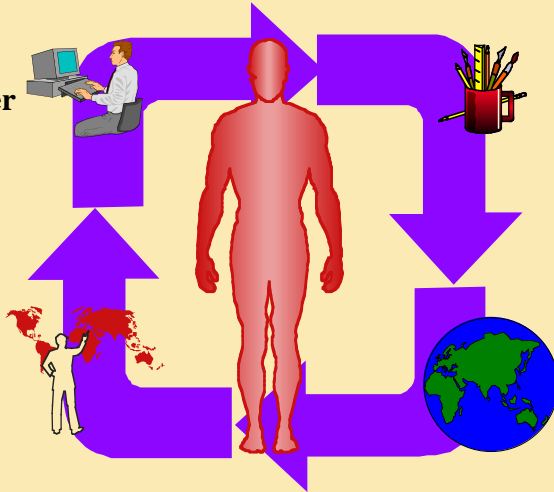
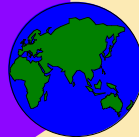
**Graphic
Artist**



**Web
Author**



**Web
Master**





Have Greater Needs

Web Access

Networking

Scalability

Dynamic

Configurable

Maintenance

Support

Training

Trialware

ISV Programs

Documentation

Site Management

Applet Publishing

HTML Editing

Java to Legacy

Database Access

Components

True Multiplatform

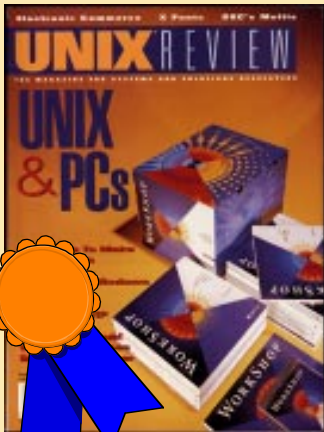
Ease of Use

Java GUI Builder

Ease of Licensing

Java 3GL Tools

Where SunSoft Developer Products Adds Value



- WorkShop
 - 1994 and 1995 Product of Year
- Professional and Enterprise Developers
 - Client/Server
 - Web



With Solutions for the Web Developer

- Java Development Tools
 - Design, Develop, Test and Deploy
 - SunSoft Java WorkShop
- Enterprise Development Tools
 - Web Access, Connectivity, Client/Server Development, etc...
 - SunSoft Internet WorkShop
 - 3rd Party Solution, Active Software



Java Development Tools

SunSoft Java WorkShop





A New Way of Developing

... SunSoft's Java WorkShop instantly renders all other application development tools technically obsolete.

- *Evan Quinn*
International Data Corporation

Develop for the Web on the Web



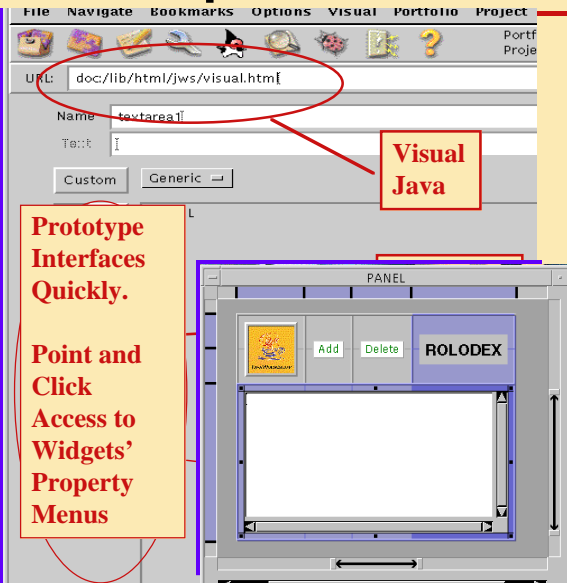
- Web Metaphor
 - Easy interface
 - Design
 - Develop and Test
 - Deploy
 - Distributed



Visual Tools for Faster and Easier Development



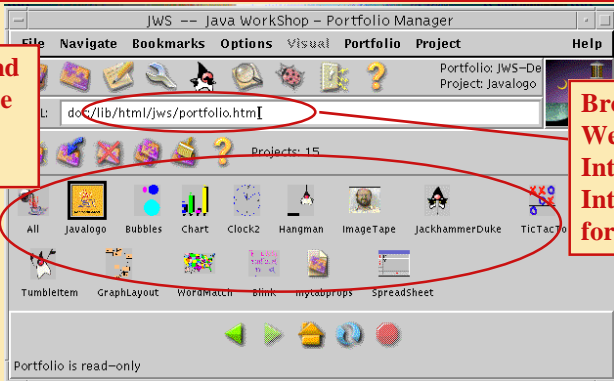
- Design
 - Visual Java™
- Develop
 - Edit, compile, and debug
- Test
- Deploy
 - HTML editing





Tools for Reuse

Code reuse and sharing via the Portfolio Manager



Browse the Web - Internet or Intranet - for resources

- Code Reuse
 - Portfolio Manager
- Extensible
 - Written in Java
 - Open APIs



Brews of Differing Strengths

Java
WorkShop

Components	Applet Publishing
Web Access	HTML Editing
Networking	Java to Legacy
Scalability	Database Access
Dynamic	Components
Configurable	True Multiplatform

Platform
Specific Tools

Maintenance	Components
Support	Ease of Use
Training	Java GUI Builder

JDK

Trialware	Components
ISV Programs	Ease of Licensing
Documentation	Java 3GL Tools



Java WorkShop Roadmap

- 1.0 Product
 - Beta Now
 - Release in August
 - Windows 95 and Windows NT
 - Solaris for SPARC and Intel
- Soon After 1.0
 - Just-In-Time Compiler
 - WYSIWYG HTML Editor
 - Macintosh, etc...





How to Get Java WorkShop

- Java WorkShop Beta (DEV) Release
 - On WWW; 40,000+ Downloads
 - Use until Expiration Date
- Java WorkShop Product Release
 - Sun, Resellers, Retail and OEMs Channels
 - Free 30 day Try and Buy; serial number.
 - US\$295 MSRP



Where to Get More Information

- Java WorkShop Product Collateral and Software
 - www.sun.com/developer-products
- Java and Sample Java Code
 - java.sun.com, www.gamelan.com, etc...
 - SunSoft Press, Addison Wesley, SAMS
 - Core Java series, The Java Series, Learn Java in 21 Days



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Enterprise Web Development Tools

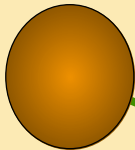
SunSoft Internet
WorkShop

3rd Party Solution,
Active Software



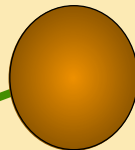
Anatomy of the Web

Private Internet



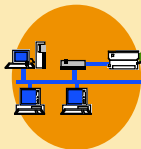
Firewall

Private Internet

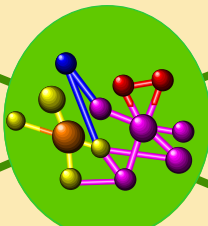


Firewall

Private Internet



Firewall



**Public Internet
Backbone**





SunSoft Internet WorkShop

- Enterprise Client/Server Development
 - Java and C++/C
 - NEO
- Web Access to Enterprise Services
 - Joe
 - Java to C++ Gateway
 - Secure Access

Building Enterprise Web Applications



Corporate Applications



Productivity Applications



Internet Access



Joe
Java to C++



- Cost Efficient
 - Configurable
 - Scalable
- Supports Standards
 - TCP/IP
 - OMG CORBA



Value Added Programs

- Consulting
- Training
 - Java Camps, Introduction to Java, Advanced Java Programming, How to Develop Java Programs using Java WorkShop, etc...
- Developers
 - WorkShop Ready Program, Catalyst Program, Java Developer Program, etc...



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Active Software

Jim Green
CEO and President



Java Web Tools

- Develop on the Web for the Web
 - SunSoft Java WorkShop
- Enterprise Web Development Tools
 - SunSoft
 - Partners

