

MICROAGE/COMPAQ PREFERRED SPONSORSHIP

APRIL - JUNE 1997

CPQ Total Sales Volume Award Dollars Pay-out

To make our program more competitive and to reward Compaq's preferred customers at MicroAge, we have made more dollars available with more rewarding award dollar pay-outs.

All resellers who purchase a minimum of \$600,000.00 of Compaq products from MicroAge, shipped and invoiced during the period of April 1, 1997 through June 30, 1997, will earn \$ based on the award dollars pay-out schedule below:

Award Dollars Pay-out Schedule

\$ Amount of Total CPQ purchases @ MicroAge during 4/1/97 - 6/30/97	Award Dollars Pay-out
\$5 million + in total CPQ purchases	.60% of tot. CPQ Sales
\$3 million - \$ 4.999 million in total CPQ purchases	.50% of tot. CPQ Sales
\$1.500 million - \$ 2.999 million in total CPQ purchases	.40% of tot. CPQ Sales
\$600k - \$ 1.499 million in total CPQ purchases	.20% of tot. CPQ Sales

All Compaq products count toward your award dollar pay-out!
Minimum purchases must be at least \$600,000.00
Maximum pay-out available is \$65,000.00 per location

EXAMPLES:

**A Reseller that purchases \$10 million will get
\$10,000,000.00 X .60% = 60k award dollars pay-out**

**A Reseller that purchases \$4.5 million will get
\$4,500,000.00 X .50% = 22.5k award dollars pay-out**

**A Reseller that purchases \$2.8 million will get
\$2,800,000.00 X .40% = 11.2k award dollars pay-out**

**A Reseller that purchases \$1.499 million will get
\$1,499,000.00 X .20% = 2.998k award dollars pay-out**

Note: For more information and details call Preferred @ 1-800-408-2789 or access RealFax document #13501 for all the MicroAge Preferred Details.

Award dollar pay-outs earned are automatically deposited into individual MicroAge Preferred VISA debit accounts. The MicroAge Preferred VISA debit card is accepted at over 12 million locations; anywhere that VISA is accepted. Take advantage of this great program to earn big \$\$\$\$ to enhance your bottom line!


