

### Multimedia Juno Steve Banfield Multimedia Tools Evangelist Multimedia Developer Relations

### Welcome!

Why you are here
Today's objectives
Materials
Next steps

### Who are we?

 Multimedia Developer Relations (aka Multimedia Evangelism)
 6 Technical Evangelists
 2 Software Development Engineers
 1 Marketing Manager
 Our Mission

### Why are we here?

Pump you up about Multimedia Give you tools and knowledge Give you free stuff



8:30 - 9:00 9:00 - 10:00 10:00 -10:25 10:25 - 11:00 11:00 - Noon **Noon - 1:00** 1:00 - 2:30 2:30 - 2:55 2:55 - 4:00 4:00 - 4:30 4:30 - 6:00

*Introductions* Media Options Break *Storyboarding* Media Creation Lunch Build It: Multimedia Viewer<sup>TM</sup> Break **Build It: Visual Basic<sup>TM</sup>** More Tools You Can Use Wrap Up/Q&A

### **Multimedia Update**

### **Token marketing slime follows:**

### What's Happening Out There

## Growing demand for consumer titles

### Windows<sup>TM</sup>-based PCs: The standard for consumer multimedia

New tools for easier multimedia production

More platform choices

### **Consumer Demand**

Record sales for consumer titles vendors
Strong growth of sales of consumer titles in the reseller channel

Microsoft<sub>®</sub> licenses of MSCDEX tripled in Q3 '92 and continue to grow
 Existing title selection won't satisfy growing consumer demand

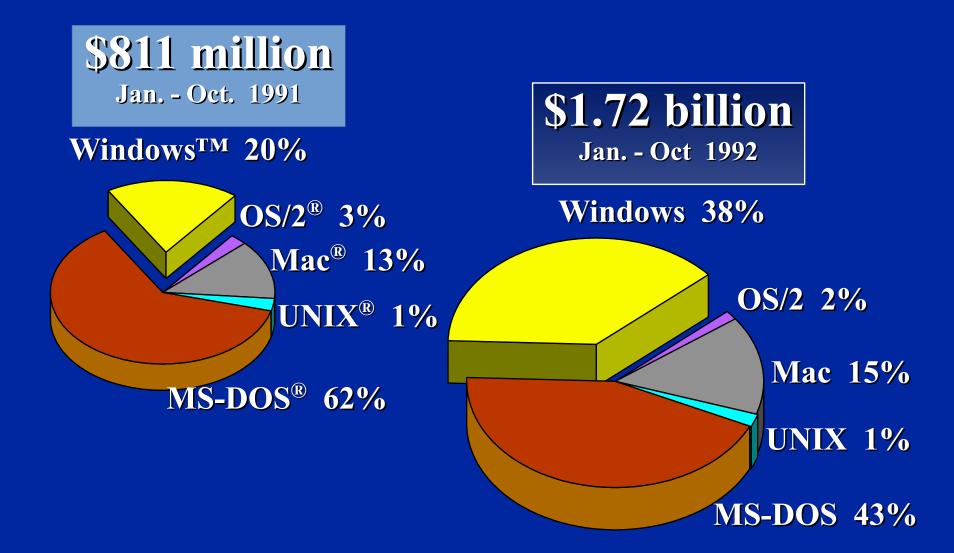
### **Approximately 155 Titles Shipping**



## Yours?

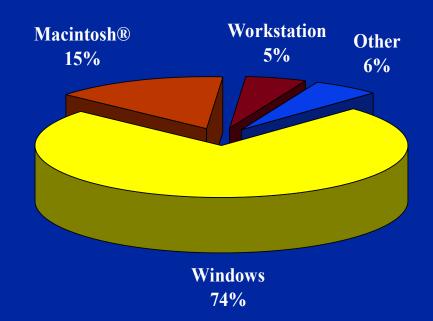
Windows-based PCs: The standard for consumer multimedia

### **Windows Application Momentum**



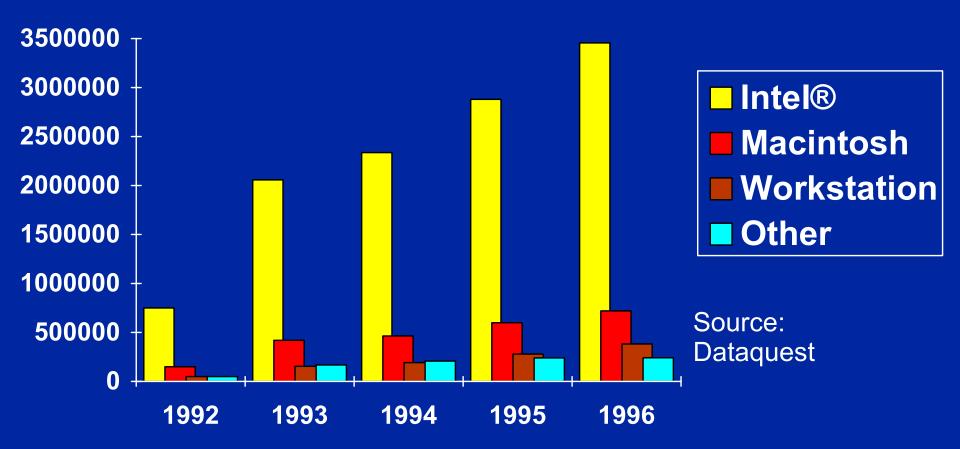
Source: Software Publishers Association

### **Multimedia Sales**



**1993 Dataquest Projection of MM systems and MM upgrade sales** 

### Windows-based Multimedia PCs Will Continue Sales Lead



New Tools for Easier Multimedia Production

### **New Tools From Microsoft**

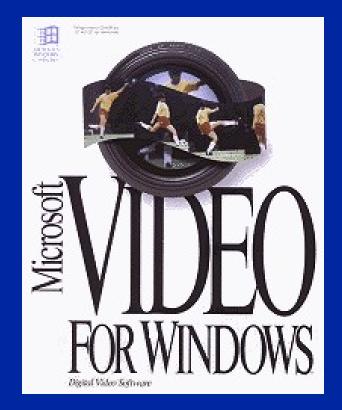
Visual Basic<sup>TM</sup> 3.0
Visual C++<sup>TM</sup> 1.0
Viewer 2.0
Video for Windows<sup>TM</sup>

### Viewer 2.0 Multimedia Publishing System

The million-dollar technology that made possible Microsoft's encyclopedia in a shrink-wrapped box for < \$250</li>
 For anyone who has programmed in Basic or written macros
 Royalty-free engine license

### Video For Windows

**Full motion video on any** Windows-based **Multimedia PC** Great new data type for titles for Windows Available today Included in all future version of Windows **Royalty-free runtime** 



### Your Targets

# Windows Multimedia Opportunities 1993 1994 1995



Windows 3.1
Multimedia PC
750,000 end of '92
2.8 million end of '93
Windows-based multimedia titles
Over 125 shipping

### Multimedia: New Faces And New Places

#### Personal computer hardware and software





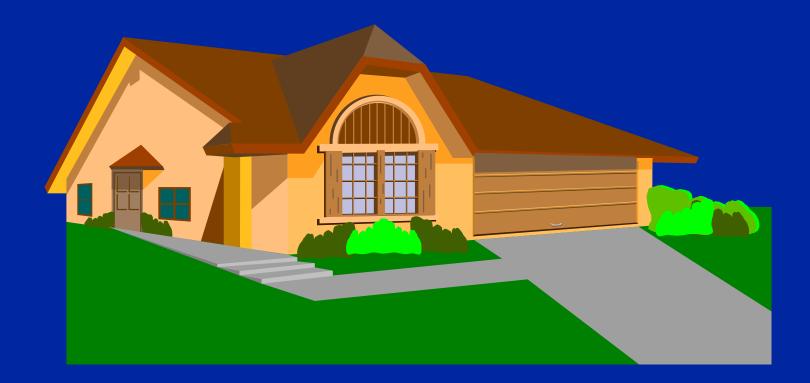


#### **Consumer electronics**





### Winning Consumer Title Strategies



### **Key Title Categories**

#### Children's titles

 Point and click stories with animation and narration to entertain and teach
 Leisure and self-improvement
 Entertainment, how-to, etc.
 Reference

Academic, legal, medical, general interest Encyclopedias and atlases

### Multiple Title Strategies For High Return

# Leverage design, development, and brand awareness Spinoff Update Series

### **Spinoff Strategy**

Develop comprehensive reference, then use selected content enhanced with greater interactivity to make new titles
 Direct market to initial purchaser

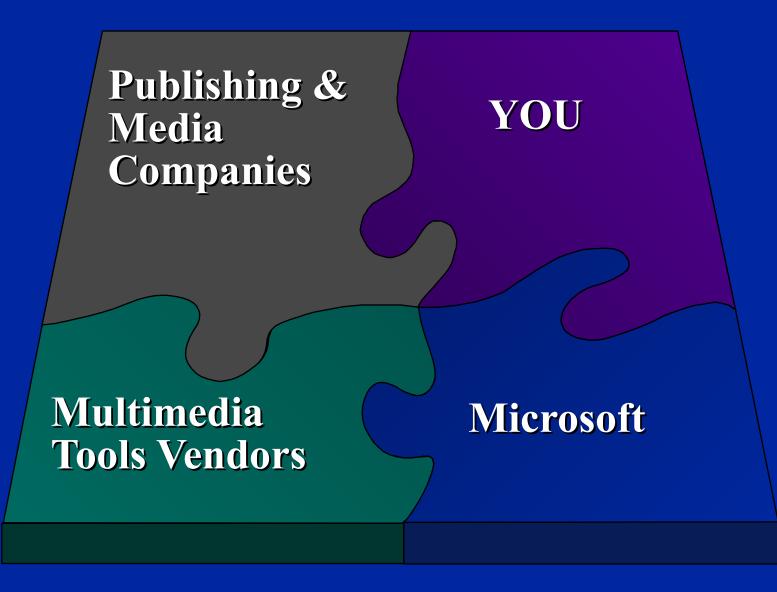
### **Regular Update Strategy**

Sell periodic updates as essential upgrades
 High quality products will build a valuable longterm customer base
 ex: Bookshelf '92, Bookshelf '93 ...
 ex: Cinemania, Cinemania '93

### Series "Template" Strategy

 Create design and technology "template" for first title
 Use template with new content for subsequent titles
 Ex: Broderbund Living Book series, Microsoft "Discover" series

### **Building The Vision**



### Media Options

#### Steve Banfield Multimedia Tools Evangelist

### Where to Begin?

*"Multiple Media"* Sound **Digital Audio Images** Still Images **Animation Digital Video Text** 

### **Different Tasks Require Different Configurations**

**Basic organization Video Editing Station Audio Editing Station Image Editing Station Programmer's Station** Server Station **Can all be one station or split off,** depending on the size of team,

budget, deliverables, etc.

### **Basic MPC Level II Spec**

**Requirements** 486sx CPU, 25 mhz NUL 4 MB 160 MB HD 16 bit sound card **640 x 480 x 65,536 VGA Double Speed CD-ROM, multi session** ready (SCSI)

### **Basic MPC Level II Spec**

Recommendations
 8 MB
 640 x 480 x 65,536 VGA accelerated
 Double Speed CD-ROM with XA audio

### **MPC Development Station**

Practical Minimums 486 CPU, 33 mhz NUL 8 MB 200+ MB HD 16 bit Sound Card 640 x 480 x 256 VGA, 14" Monitor **Double Speed CD-ROM, multi-session Photo CD capable** 

### **Enhanced Station**

Recommended 486 CPU, 66 mhz 16 MB 500 MB HD 16 bit sound card **800 x 600 x 256 VGA, 17" Monitor Double Speed CD-ROM (SCSI)** Video capture board Windows NT<sup>TM</sup> capable

### Working with Multimedia

Media type determines Storage requirements Development hardware Delivery medium Playback requirements Intended audience determines media limitations

#### **Digital Audio**

Samples sound many times a second
Converts to a digital value
Digital data stored in WAV file
Playback: convert digital values back to sounds

### Sampling

**Sample rate is how often the incoming** sound wave is measured Most common sampling rates are multiples: **11 khz (voice only - telephone quality) 22** khz (Most frequently used rate) 44.1 khz (CD quality — Potentially) **Sampling rates are very important to** the quality of the sound

### **Bit Depth**

The bit depth also influences sound quality
An 8 bit sample = 256 values
A 16 bit sample can store 65,536 values — A huge difference!
16 bit sampling gives a cleaner waveform with fewer steps

#### **The Tradeoff**

Mono, 8 bit, 11 khz audio  $\sim$  1 byte x 11,000 x 1 sec = 11 K per sec = 11 K per sec x 60 sec = 660 K per minuteMono, 16 bit, 22 khz audio 2 bytes x 22,000 x 1 sec = 44 K per sec 44 K per sec x 60 sec = 2.6 M per minute Stereo, 16 bit, 44 khz audio 2 bytes x 44,100 x 1 sec x 2 = 176 K per sec **176** K per sec x 60 sec = 10.5 MB per min

#### Windows and Digital Audio

 Sound card drivers are shipped with Windows 3.1
 Windows defines the WAV file type as the default waveform audio data type
 Windows supplies high and low level API's to manipulate WAV files

#### What is MIDI & What is it for?

**Musical Instrument <u>Digital</u> Interface** Stores notes and their attributes instead of waveforms Much smaller storage requirements than WAV format **Each note is interpreted and** synthesized Often used as theme or background music in titles

#### **General MIDI Interface**

 Designed as a standard set of codes between various MIDI devices
 Defines 128 "program numbers" which describe a specific instrument
 Specifies which instrument is on which of the 16 MIDI channels, one sound per channel

#### Windows and MIDI

 The MIDI Mapper is a Windows Control Panel applet for managing the configuration of MIDI devices
 You can control how MIDI data is sent to channels, instrument keys and instrument patches

#### **Digital Audio/MIDI Station**

16 bit sound board **Audio sources Quality microphone Tape deck (DAT or cassette) CD** Audio Mixer **Fast hard drive to handle large file** sizes **MIDI Keyboard (optional)** 

#### **Bitmaps, Metafiles & You**

#### Bitmaps Stores the color value of each pixel in an image Windows defines the BMP and DIB data types **Metafiles** Windows defines the WMF data type Stores the instructions for drawing each part of an image

#### **Bit Depth for Images**

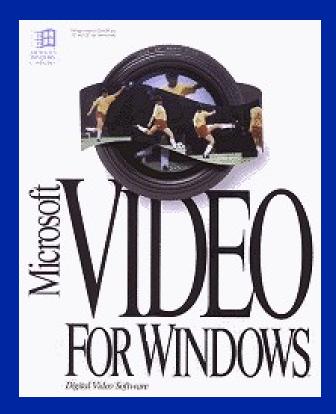
**8 bit images = 256 possible colors 24** bit images = 16 million colors but takes up 3 times the storage Limit images to 8 bits, since 256 color video adapters are most popular **Image Compression RLE** JPEG **Fractal Compression** 

#### **Image Editing Station**

Large monitor (17") **Pressure sensitive tablet** Video tape deck Photo CD compatible CD ROM Large, fast hard drive to handle large file sizes **Scanner** Still image video capture device

#### Video for Windows

 Released Version 1.0 in November 1992
 New version currently in beta
 Provides the standard for adding digital video to Windows applications



#### **Digital Video Characteristics**

320 pixels x 240 pixels x 3 bytes x 15 frames per second (fps) = **3 MB per second without audio Compression** is a must **Algorithms Indeo 3.0 Cinepak** MS Video 1

#### **Digital Video Station**

Video capture board
Large, fast hard disk
VISCA compatible VTR or other video source
16 bit Sound card

#### How Do You Make It Work?

Media Control Interface to the rescue! Industry standard command set for controlling media devices **Extensible command set** Simple "Command String" and "Command Message" interfaces **Provides a uniform interface to many** types of devices

#### **MCI Command Interfaces**

**Command Message** Windows messages **Used in low level languages like** Visual C++ **Command String** English like character strings **Used in high level languages like Visual Basic and Toolbook** Identical functionality in each set

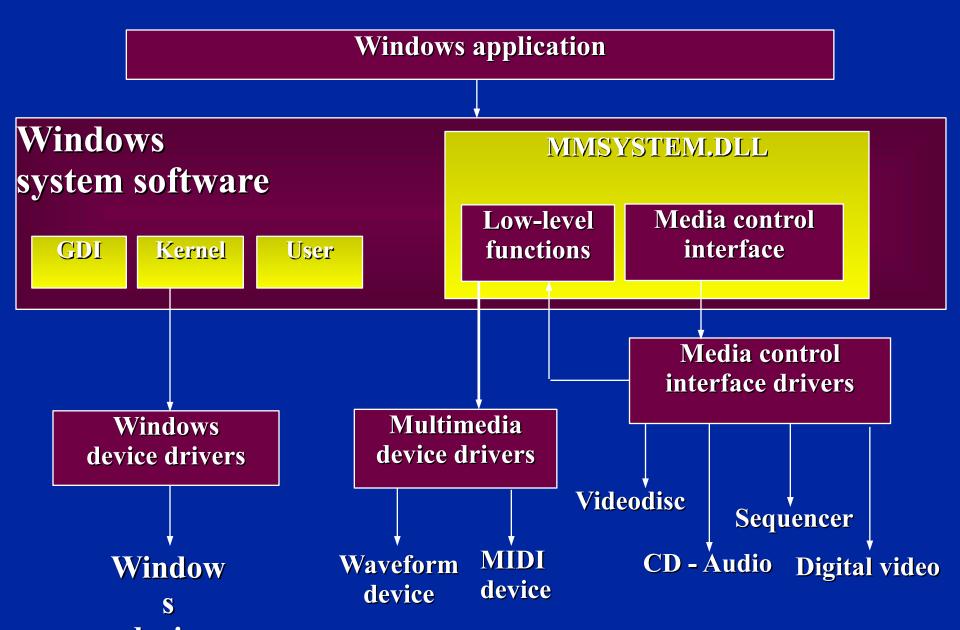
#### **Command Strings**

To play a digital audio file open tada.way type wayeaudio alias sound play sound close sound To play a digital video file **Mopen film.avi type avivideo alias film** <sup>m</sup>play film close film

#### Windows Multimedia Components

Audio services: Digital audio and MIDI
Standard file formats (RIFF)
Timing and I/O services
Media Control Interface
Multimedia APIs

#### **Multimedia Architecture**



#### Video for Windows Architecture

<b>Basic Windows</b>	Windows 3.1				
architecture	MCI	RIFF	OLE		
79	DV-MCI	AVI	Media		
Video components	MCIAVI.drv	file format	Player		
New open	Video capture	Codec	Editing interface		
interfaces for video	interface	interface			

#### Video For Windows Architecture

Video playback available to all Windows applications via OLE **Full video control accessible via MCI Editing APIs also available (important** for tools) Cross-platform: Modular Windows, Windows 3.1, Windows NT<sup>™</sup>, Macintosh<sup>®</sup>, ...

#### **Programmer's Station**

**Needs** to be able to play all the media types in the project Will also need disk space for source code **DLL's, VBX's Media** Software Development Tools & **Documentation** 

#### **Server Station**

Depending on the size of the project, you may need a common media server
Large hard disk
CD "burner"
Tape drive (DAT, Exabyte)

#### **Swiss Army Knife Station**

Large, fast hard disk
Video capture board
16 bit sound board
8 MB of memory
Fastest CPU you can afford
Biggest monitor you can afford





### Multimedia Storyboarding

Michael Winser Technical Evangelist Multimedia Developer Relations

#### **THE STORYBOARD:** *"What is it really?"*

A particular view of the specification **Wiew is different for each project** Each project has it's own quirks and constraints **Graphical representation of a project** plan **""**"Micro Design" **""**"Macro Design"

# IDEA

Storyboard

BANK

# IDEA

#### No Storyboard

## BANKRUPTCY

#### **Extending the Storyboard**

Where did the Storyboard concept come from?

Some problems when creating titles Alternatives?

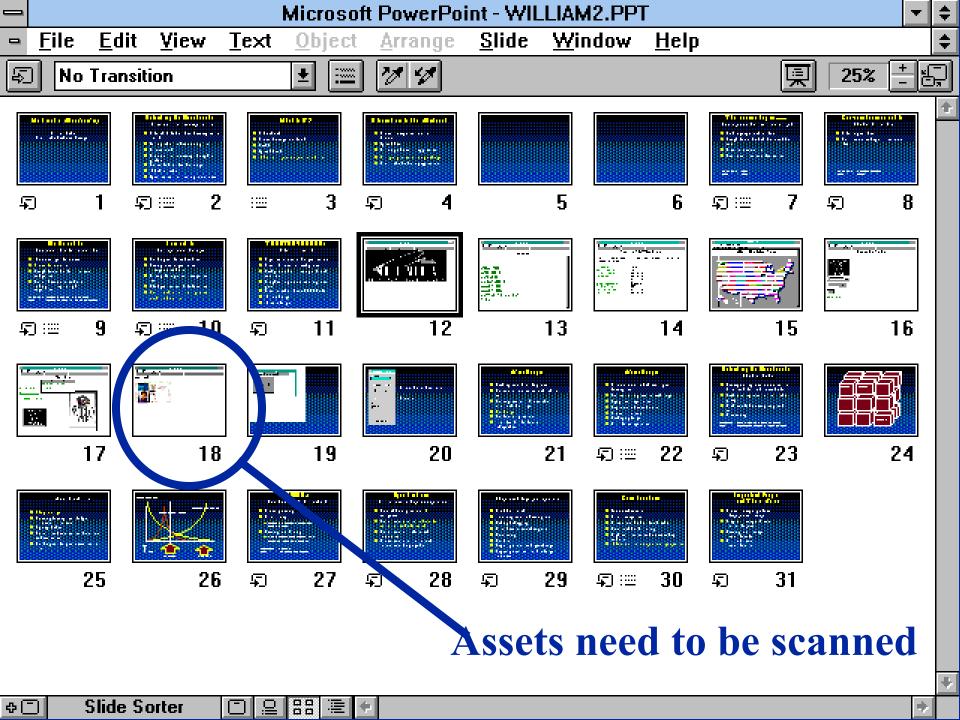
A journey from a concept through to product

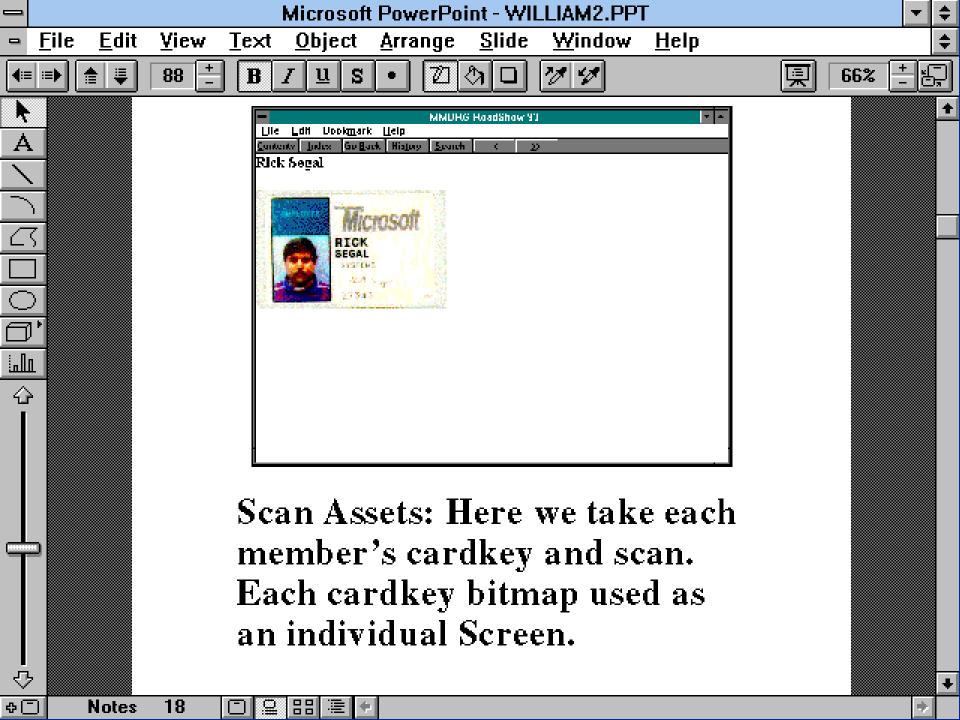
Define the Storyboard as we go

Specifications - critical to project success

#### **Alternatives to the Storyboard**

Project management tools for directors
Spreadsheets
Critical path analysis applications
Simple presentation packages
Multimedia Authoring applications





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1	Roadshow Spreadsheet										
2	Name	Screen	Туре	Extn.	Size	Location	Мос				
3	Startup.bmp	1	bitmap	.bmp	300	C:\roadshow	10/14	-			
4	audio.mid	1	audio	.mid	20	c:\roadshow\	10/14	-			
5											
6	agenda.wav	2	audio	.wav	100	c:\roadshow\	10/14	-			
7	agenda.rtf	2	text	.rtf	20	c:\roadshow\	10/14	-			
8											
9	people.rtf	3	text	.rtf	20	c:\roadshow\	10/14	-			
10	people.wav	3	audio	.wav		c:\roadshow\	_	_			
11	michaelw.bmp	3	bitmap	.bmp	50	c:\roadshow\	10/14	-			
12	stevemo.bmp	3	bitmap	.bmp	50	c:\roadshow\	10/14	-			
13	williamv.bmp	3	bitmap	.bmp	50	c:\roadshow\	10/14	•			
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#### **The Journey Begins**

Talk to people, look for ideas
Rough idea of the concept
Want to create a title
How to communicate ideas correctly

Deliverables: none Spec: none

#### **Geo-synchronous orbit:** *"The Earth is visible"*

What a great idea! Communication begins free flow of ideas

Deliverables: jottings on a napkin Spec: napkin

### Shuttle orbit: "Continents/Markets are visible"

"You won't get there alone"
Project has a name
Rough idea of Market, timescales and partners
Players have names and are talking (first steps to rights acquisition)

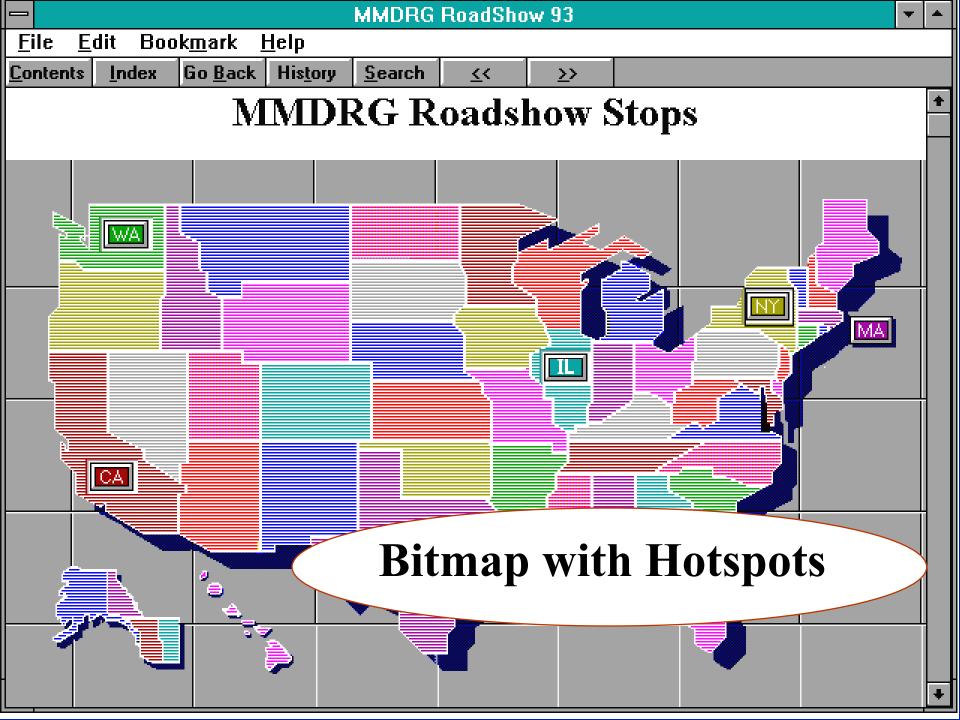
Deliverables: Mission Statement, letters of intentSpec:Mission statement & partner definitions

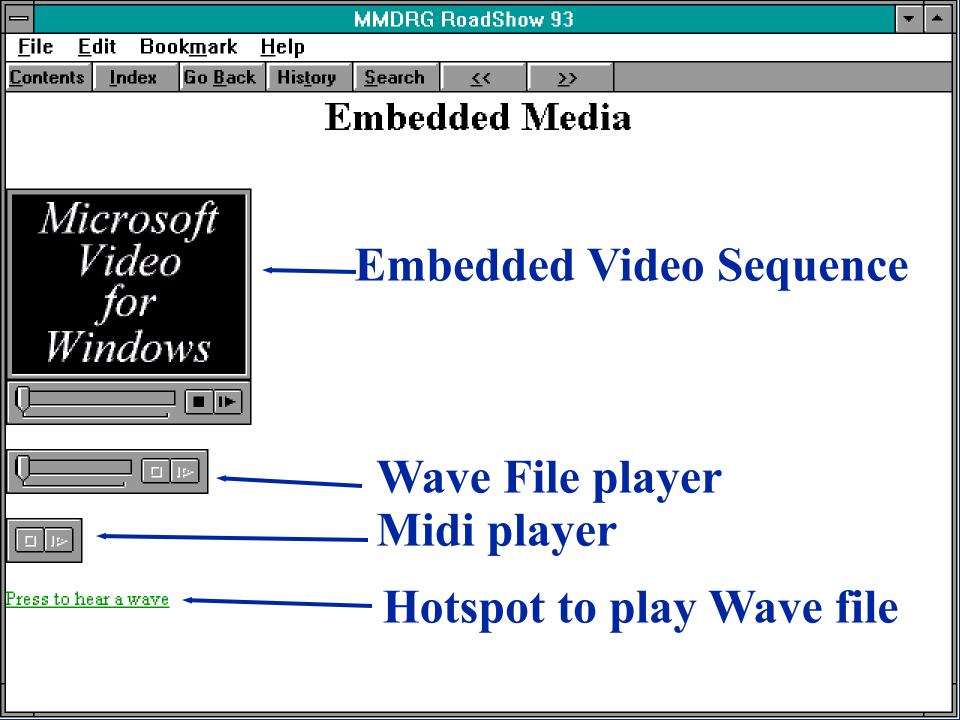
# Low orbit: "Homing in on the target"

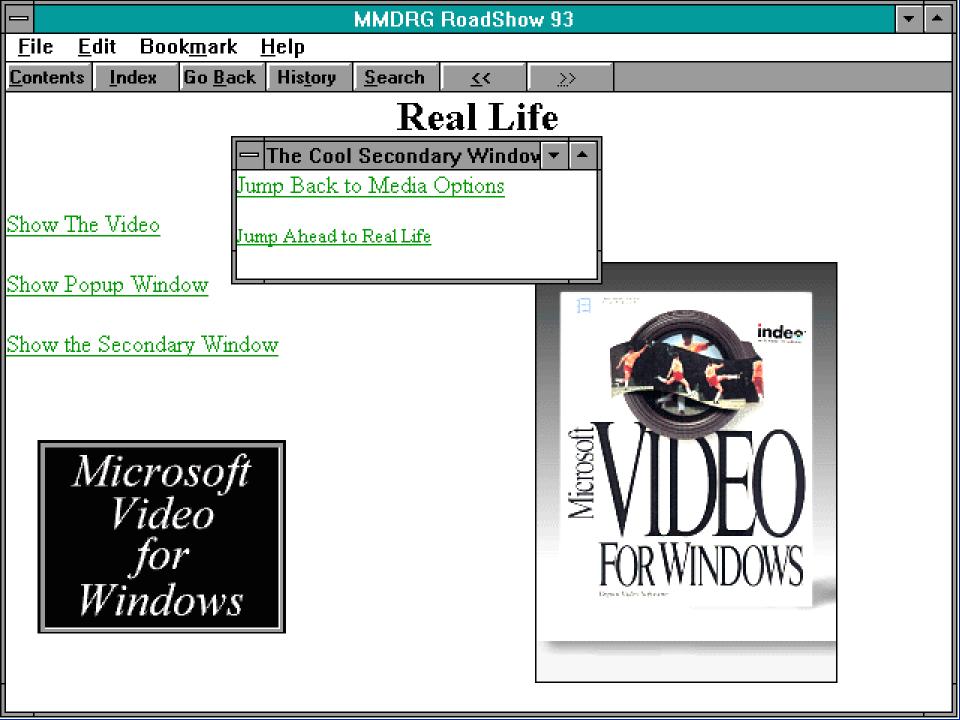
**Flushing out the look and feel Loose project organization (manpower** and assets) **Fire up those project management** tools **The Specification** *IS* the document Let's look at a small project and make a start

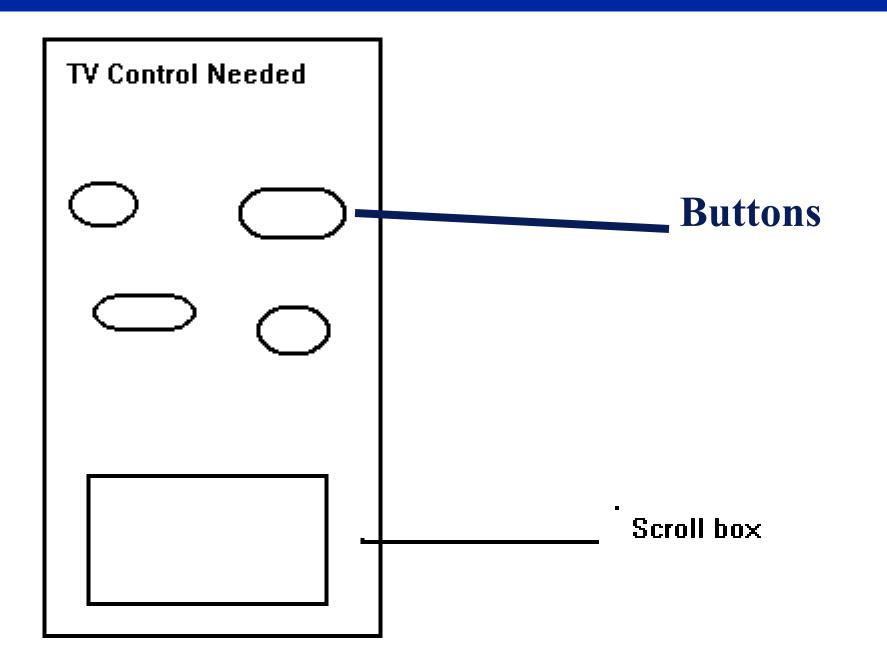


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<u>File</u>	dit Boo	ok <u>m</u> ark <u>I</u>	<u>H</u> elp						
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Bit	map	reto	uch	ed, u	sing	Adol	be Photoshop		+











#### **Visual Basic Controller**

Browse

# **Micro Design**

Looking inwards at the project
Define asset interactions and links to cells
Define granularity by available assets and their type
Cell design
Hardware implications
(storyboard is hardware independent)

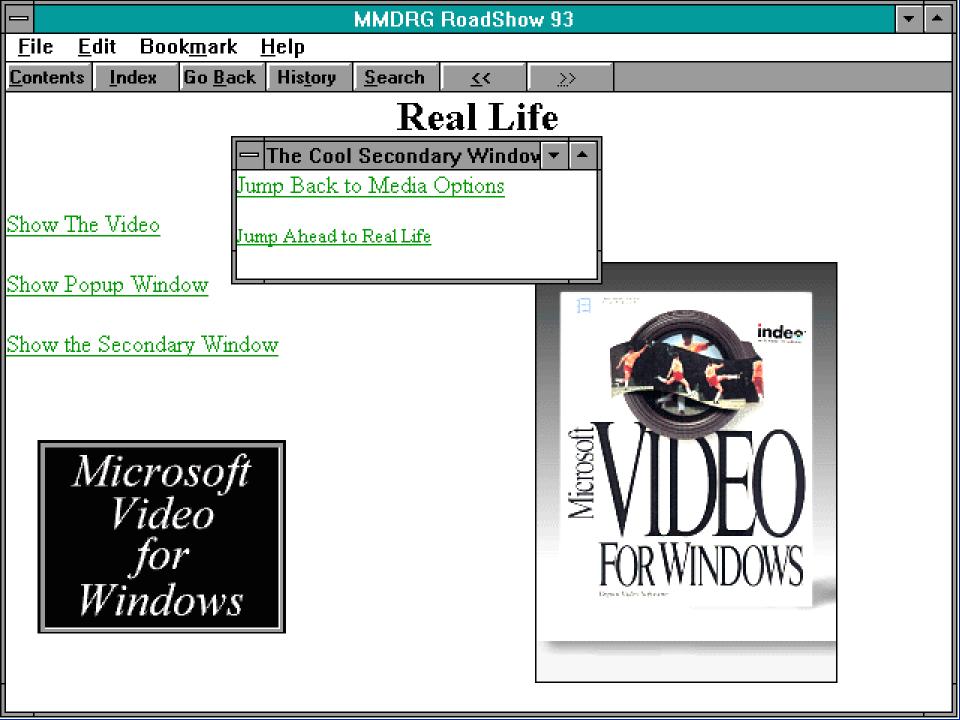
# Macro Design

**External factors which can impact** development **Correct staffing levels at each stage Equipment** requirements **Capture of video/audio assets Project milestones Packaging design Distribution** operations

### **Extending the Storyboard:** *"The StoryCube"*

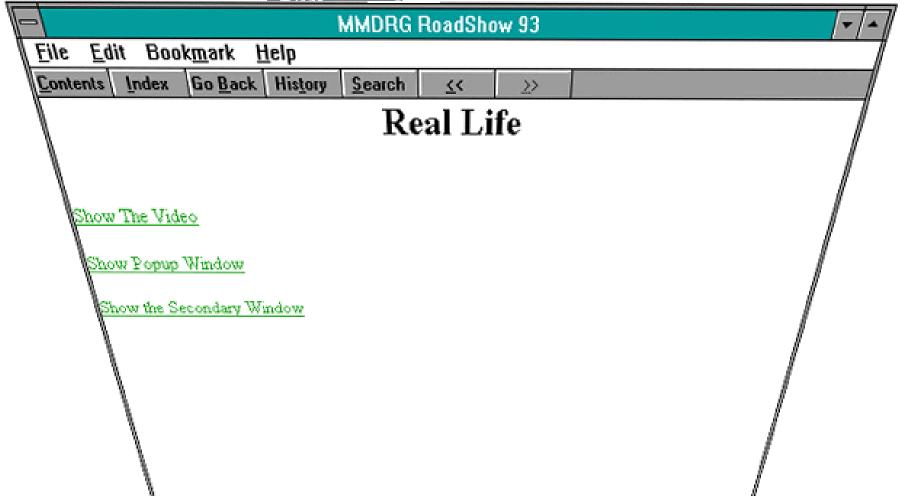
 Conceptual representation of cells to Assets and their links to each other
 Each layer represents a multimedia group
 Links can be between groups and cells
 Tree analogy

Deliverables:Spec for Prototype, Project Org DocumentSpec:Covers enough look and feel to build Prototype



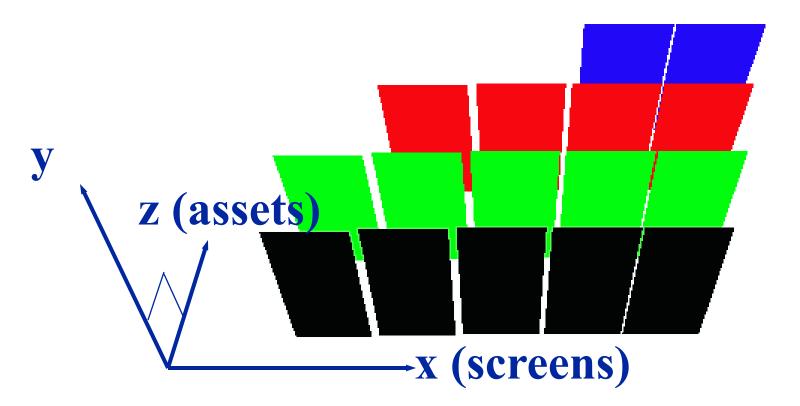






#### **3D** View of project

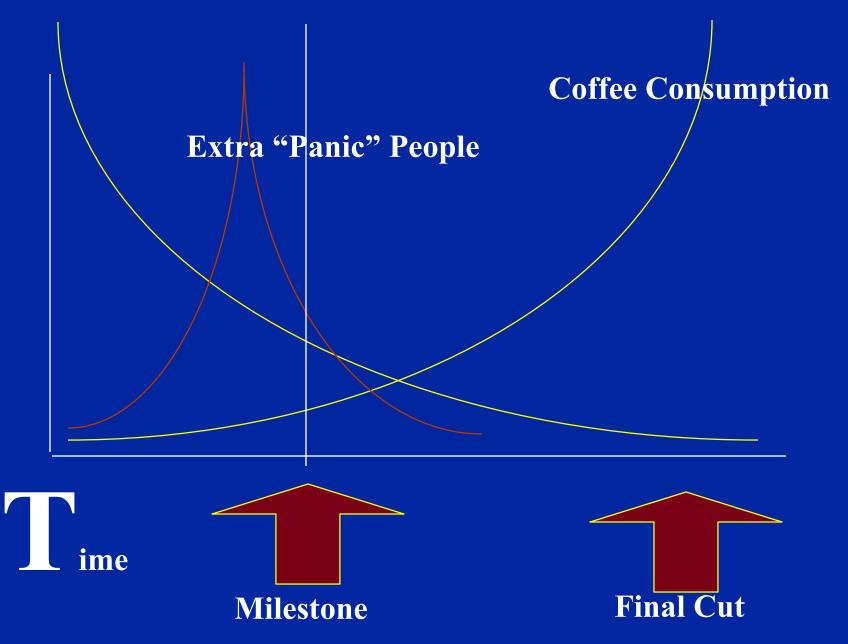




### Make or Break Time

The prototype Planning development: budget, timescales, milestones Signing the deals Platform and environment definition and evaluation **Flushing out the spec to cover entire** title

#### **Combined Sleep**



### **50,000 ft.:** *"How do we land this sucker?"*

Project planning
Asset strategy:
Storage, Capture, Generation, Manipulation
Development Strategy
Tools, source code control, bug tracking, staffing, workflow

Deliverables:Project planSpec:finer granularity, more detail

#### Specification: "A milestone in the planning cycle"

**Detailed description of all UI** components **Definition of all assets, where they** come from and where used **Definition of all modules and** interactions Allocation of effort (assets and software working together)

# **The Ground Is Getting Closer**

Work has started **Exactive process of development Coding/Debugging Asset Generation and capture Fine tuning** Build/test **Bug assignments and spec changes Repeat process until within design** tolerances

# Considerations

Source code control
Asset management
Structure of the Storyboard/cube
Automated builds, testing
Tight communication between coding and assets
These roles may collapse to a single person

## Important People and Their Roles

**Project manager/producer** (keeps project moving) **Program manager/director** (writes the spec) **Development manager** (owns the code) Artistic director (owns the assets)





# **Media Creation**

Steve Banfield Multimedia Tools Guy

### **Reminder for the Class**

Audio **Digital Audio Video** Still Images **Animation Digital Video Text** 

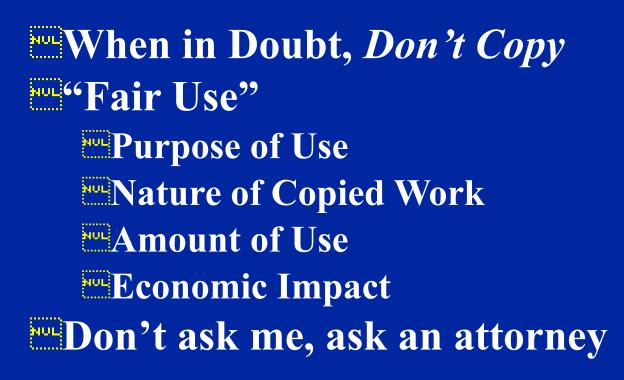
# OK, Fine — Where Do I Get It?

Create it yourself Copy it from another source Buy rights from stock media house

# **Create or Copy?**

If you create, you own it
If you copy, you don't own it but you may or may not be able to use it
Copyrights must be satisfied on
Images
Video
Audio

# Rules of Thumb: Copyrights



# So Where Can I Get Media?

 Stock film and music houses are beginning to sell their product on CD
 Midisoft, Aris, Jasmine are selling CD with AVI clips, WAV clips, bitmaps, MIDI

Video for Windows Sample Disk Compuserve, AOL, BBS's

# So What Do I Use To Manipulate Media?

Text Editor
Digital Audio Editor
Image Editor
Digital Video Editor

# You Have the Tools today

Sound Recorder
Paintbrush
Write
WidEdit
VidCap
ScreenCap

# Complex Projects, Powerful Tools

**Midisoft Sound Impression<sup>TM</sup>**, **Turtle Beach Wave**<sup>TM</sup> **Adobe Photoshop<sup>TM</sup>**, Fractal Painter<sup>TM</sup>, **Micrographix Picture Publisher<sup>TM</sup>** Microsoft Word<sup>TM</sup> **Adobe Premiere<sup>TM</sup>, DMI Splice<sup>TM</sup>**, ATI MediaMerge<sup>TM</sup> **VidCap ScreenCap** 

# **Creating Digital Audio**

 For quick & dirty, use SoundRec
 Demo of audio recording using Turtle Beach Wave

# Rules of Thumb: Digital Audio

Use the lowest resolution that gives the required results
"CD quality" stereo is 16 bit 44 khz
"16 x 44.1 x 1 sec x 2 = 172 K per sec !
"Not all sound cards can handle the fidelity properly
"Test your content at various sampling resolutions

# **Editing MIDI Files**

#### Demo of MIDI sequencing using MIDI Studio

#### Rules of Thumb: MIDI

 MIDI is great for background music and other "mood" pieces
 Beware the MIDI Mapper!
 Be sure your MIDI setup includes the proper instruments
 Stick to General MIDI unless composing music for other devices



Bitmap file types
DIB, BMP
TIFF, JFIF
Vector file types
WMF
AI
EPS

## **Editing Still Images**

For photo retouching or image editing, use tools like Photoshop
For image effects, use tools like Fractal Painter 2.0

#### Rules of Thumb: Still Images

Vector images are smaller on disk but aren't always most efficient **Compression is great but beware of** artifacts — you aren't Indiana Jones! **For cross platform development try** some test conversions of your bitmaps to make sure they look right Use 8 bit images but check your palettes for conflicts between images and your digital video files

#### Animation

Our "sprite engine" uses DIBs which you can create any way you want
 DIB sequences can also be converted into AVI files for playback and editing as "video" data
 Great animation can enhance a title

#### **Animation Demo**

Demo of animation creation using Gold Disk Animation Works

#### Rules of Thumb: Animation

Keep it simple
 Test out your animation, the type of motion and the art will determine the number of frames that look good
 Convert your frame based animation to AVI to take advantage of the compression and editing tools

#### **Digital Video**

**WidCap is great for capture** simple process, simple tool **WidEdit** is fine for small or quick jobs, i.e. "cuts only video" More professional results require more professional tools Good video editors can pull in various media types for overlay, sound f/x, etc.

#### **Digital Video Demo**

Demo of digital video editing using Adobe Premiere

#### Rules of Thumb: Digital Video

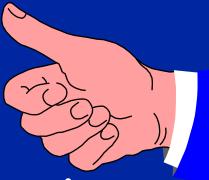
**Don't go crazy with overlay and** transitions — simple things are beautiful too Audio sampling size issues apply to digital video too If possible, test step frame capture at 24 bit at larger screen sizes and compress to lower bit depth and resolution

Manage palettes with bitmaps

#### Multimedia Elements in Viewer

 Convert pictures to bitmap (DIB or BMP) or metafile (WMF) format
 Convert multimedia to formats supported by media control interface (MCI)
 Fine-tune palettes

#### "Pinkie" Rules



Use the lowest resolution that can give you the best results
Try out different compression ratios, sampling rates, bit depths
Plan ahead for cross platform
Just cause you can capture it or edit it, doesn't mean you can use it

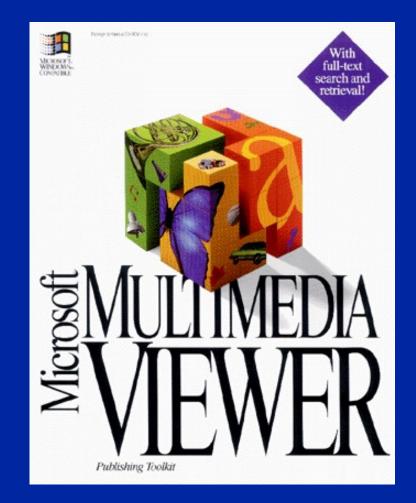




## **Multimedia in Viewer**

Michael Winser & Steve Molstad

#### Multimedia Software Engineers



#### Overview

Hypertext (Hyper Book)
Browsing (for linear search)
Hotspots (for non linear search)
Search Engine (search for a specific word)
Topics
Table of Contents
Chapters of a book

#### **Overview (con't.)**

Display Popups Secondary Windows Multiple Panes Text formatting and layout Multimedia Support Customization

#### Viewer: an Overview

**Tools, etc. to author and display a** Viewer title Multimedia Viewer / MVB Viewer Project Editor / MVP **Viewer Topic Editor** Viewer Compiler / MVB Word / RTF **BitEdit / DIB** WaveEdit / WAV Convert

# **Title Authoring: The Basics**

Project Editor
Using the Topic Editor
Using the Viewer compiler
Using the HotSpot Editor
Panes and Windows
Adding a Keyword Index
Adding Full Text Search

tlenkuthoring: umpe **Under RegisterRoutine ExecProgram HideButtonBar HideMenuBar IfThen/IfThenElse KeyIndex** 

#### **Title Authoring: Down Under**

Using Viewer Commands
Topic Entry
Buttons
HotSpots

#### **Title Authoring: Down Under** Using Viewer's Multimedia Control Wave

**Title Authoring: Down Under Nuking the Title Bar SetWindowLong Displaying a title in different RES** scres.dll Using sndPlaySound **MCICommand strings MCICommand** 

#### **Title Authoring: Down Under**

Calling Viewer from VB Viewer.h VwrCommand

#### Adding a Bitmap

Contents Page Using the bitmap command [bmx stuff.bmp] [mx]x = c,l,r

#### How it is Done the Easy Way

Using the Topic Editor to add the {bmx} command

- Loading the RTF file from the Project Editor
- Using the keyboard short cut to envoke the Topic Editor
  - Choosing the {bmx} command from the list box.

Make sure to load the RTF file from the Project Editor if you want to use the Topic Editor.

#### **Basic Hotspots**

Creating jumps to other topics
 Double Underline followed by Hidden Text (Context String)
 Creating jumps to topics within topics
 Define context strings within a topic with the # footnote and no manual page break

Hiding paragraph marks

#### **Auto-generating RTF Files**

Do not need Word to create the RTF files
 Embedd RTF commands using the Technical Reference, Chapter 2
 Topic Editor will not work in this configuration

#### Sprites & Pop-ups

**Implementing the Sprites DLL Using RegisterRoutine Double clicking on sprites in the sprites** embedded pane invoke popups **Creating the popups** Creating a browse sequence for the popups **Using the + footnote reference** topicgroup:001

#### **Embedding Media**

Using the ewx "ViewerMCI" control ewc MVMCI2, ViewerMCI, [device] **AVIVideo**][stdcontrol][autostart] [looping][share AVI]stuff.avi} **EInserting command with the Topic Editor Other media types: CDAudio**, WaveAudio, Sequencer **Playback Option: looping, Auto-Start, Share-As** Range: Start, End, Play Entire File Show Controller/Edit Controller Lavout NUL

#### **Embedding Media**

#### AVI Hotspots Using the AVI hotspot editor Jump to description of person Adding the Hotspot playback DLL to Viewer

#### SHED & External Media

Using the HotSpot Editor
Loading a bitmap
Adding a hotspot
Adding commands to the hotspots

## **Finishing Touch**

Removing the Title Bar
Taking out Std20Menus, Std20Buttons
SetWindowLong
RegisterRoutine("user","SetWindowLong","UiU")
SetWindowLong(hWndApp,-16, 369557504)

## **Finishing Touch**

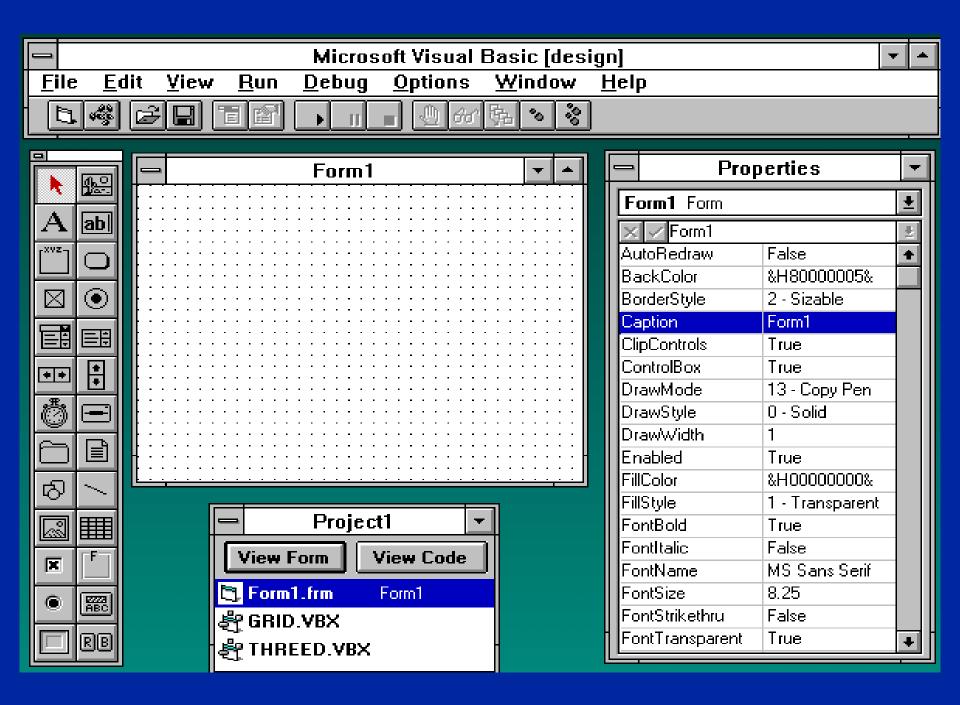
PositionTopic to force redraw
 PositionTopic("main",0,0,1023,1000,0, 0)
 PositionTopic("main",0,0,1023,1023,0, 1)

## Multimedia in Visual Basic Michael Winser

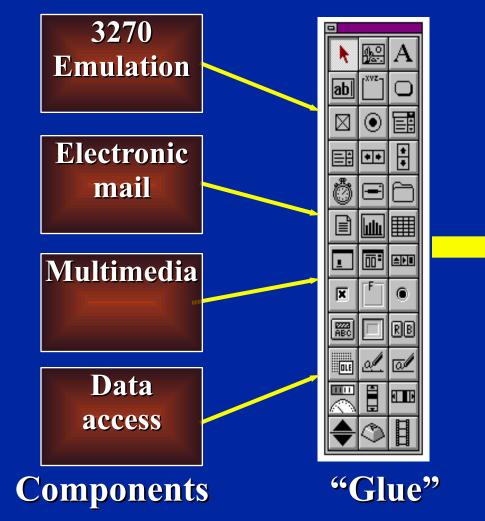
**Steve Molstad** 

**Multimedia Evangelists** 

**Visual Basic Screen Tour Form1** - the application Toolbox Toolbar Menu bar **Properties window Code window** Menu design window **Project window** 



#### Visual Basic Programming System Building with objects: assemble components into solutions



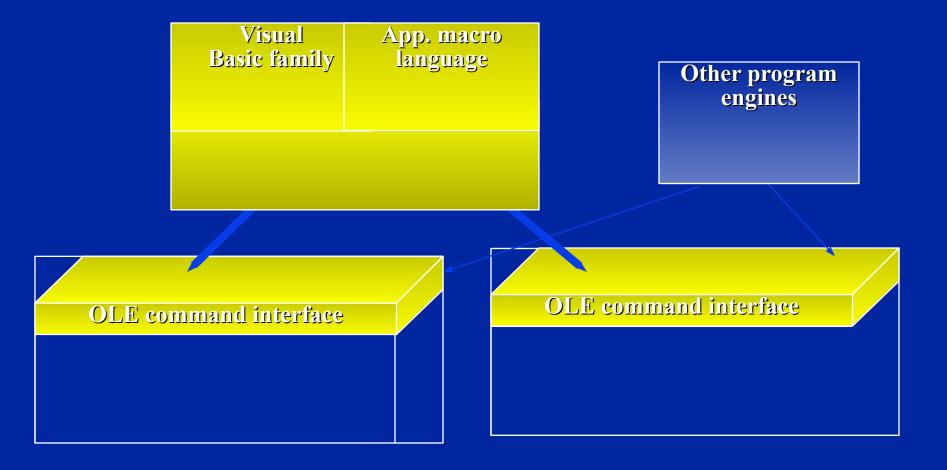
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Fast, flexible custom solutions

#### Visual Basic 3.0

Access to latest Windows<sup>™</sup> features <sup>™</sup>MAPI <sup>™</sup>OLE 2.0 <sup>™</sup>ODBC <sup>™</sup>Pen and multimedia <sup>™</sup>Improved debugging, project management, and capacity

#### **Applications Programmability** "Automation"



## **Application Design**

#### Main form **Background and sprites Buttons and hotspots** Viewer control form Keyword Index **Full text searching** Browsing Totally hidden video form **Surprise!**

# **Starting Viewer**

VwrFromMVB HwndFromVwr Getting fancy

# **Making Viewer Jump**

VwrCommand JumpID(context)

#### Search, Browse and Index

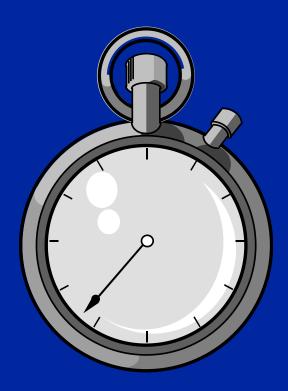
KeyIndex, JumpKeyword, WordWheelOpen
FTSearch, TopicListFromQuery
Browsing: Next() and Prev()

#### **External Media**

WinExec and ShellExecute Calling MMSYSTEM.DLL The MCI Control

# Tool Time!

#### Steve Banfield Multimedia Tools Guy



#### **Bigger Than a Breadbox**

••••Over 100 multimedia development tools are available today **Media preparation tools are the largest** category Presentation Tools for simpler jobs and less rigorous requirements have widest audience Growing market opportunity for

innovative tools

#### What About Cross-platform Development?

Sharing Content Between Platforms Sharing Development (Code) Between Platforms

#### **Can I Share Content?**

Conversion Artist<sup>™</sup> from North Coast Software can convert most image formats

AVI files can be converted to a Mac compatible format and QuickTime files can be converted to AVI

Digital Audio/MIDI can also be converted

Watch out for differences in video and audio subsystems

#### **Can I Share Development?**

Absolutely!!
Viewer & Altura Software
Authorware, Director
"Wings"

# **Top Tool Tips for Tomorrow**

#### **Win32**

 Windows NT will be a primary multimedia development platform
 Chicago will become the delivery platform of choice

**OLE 2.0** 

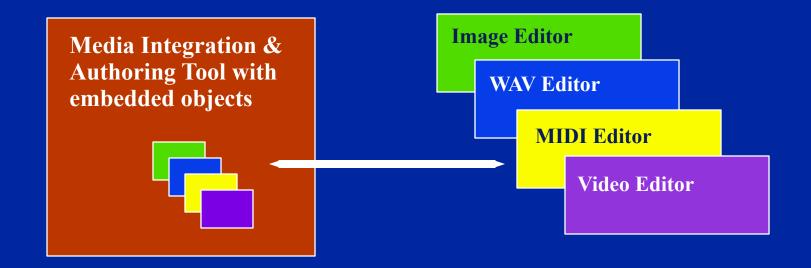
Key to future Microsoft operating systems
Can develop OLE 2.0 code today for
Windows 3.1 and Windows NT

#### **OLE 2.0 & Multimedia**

 "Stupid" Applications — apps can use multimedia without knowing anything about the media
 OLE Automation provides scripting capabilities
 VfW 1.1 AVIFile API's make use of OLE 2.0 Clipboard functions for handling editing digital video

#### **OLE 2.0 & Multimedia**

 OLE enabled media tools provide better integration during development
 Client Authoring Tools & Server Media Tools



#### How Do You Choose Multimedia Tools?

Pick right tool for job
 Simple tools might be all you need
 Plan for cross platform development
 Many video shops, graphics bureaus, music shops can give you information

#### Visual Basic Add-ons

Motion Works Media Architects

#### **More Audio Tools!**

Passport Designs Master Trax<sup>тм</sup>
Turtle Beach Wave<sup>тм</sup>

#### **More Image Editors!**

Micrographix Picture Publisherтм Aldus Photostylerтм

#### **More Animation Tools!**

 Hash Enterprises Playmation<sup>TM</sup>
 Gold Disk Animation Works Interactive<sup>TM</sup>
 Motion Works Animotion<sup>TM</sup>
 Azeena Animation Paintbox<sup>TM</sup>

#### **More Video Editors!**

Adobe Premiere<sup>тм</sup> ATI MediaMerge<sup>тм</sup> Digital Media International Splice<sup>тм</sup>

#### Video Effects

Gryphon Morph<sup>тм</sup> North Coast Software PhotoMorph<sup>тм</sup> HSC Digital Morph<sup>тм</sup> ImageWare MorphWizard<sup>тм</sup>

#### **More Authoring Tools!**

# AimTech IconAuthor<sup>TM</sup> Macromedia Authorware<sup>TM</sup>, Director<sup>TM</sup> Asymetrix Multimedia Toolbook<sup>TM</sup>

Pacific Gold Coast Take/1<sup>TM</sup>

#### **OLE Servers**

 Add multimedia functionality to existing OLE compatibly applications
 Media Player
 Asymetrix MediaBlitz<sup>TM</sup>
 Lenel Systems Multimedia Works<sup>TM</sup>

#### **Presentation Tools**

Microsoft Powerpoint<sup>TM</sup> Asymetrix Compel<sup>TM</sup> Lotus Freelance<sup>TM</sup> Harvard Graphics<sup>TM</sup> Q/Media Q/Media<sup>TM</sup>





# Multimedia Programs (life after the roadshow)

# ? ? Digital Future ? ? Virtual Reality ? Information Highway ?

It's all MULTIMEDIA
Wave of the Future
Technology is Accessible NOW
Make lots of \$\$\$'s!!!

#### **Technical Resources**

 Multimedia Developer Relations
 E-Mail Bulletins (mmdinfo@microsoft.com)
 Compuserve Forum & FTP Server
 MS Developer Network and Developer Solutions Team

#### Multimedia Publishers Program

Jumpstart CD-ROM
Hardware & Software Discounts
Multimedium! Magazine
Marketing Programs (Samplers, show space)

#### PRODUCTS

Adobe Systems Premiere & Phot	tosho	р	\$100	0+	<b>\$299</b>	
Altec Lansing ACS300 Speakers		\$400	)		<b>\$200</b>	
Altura Software Inc. Quickview		<b>\$995</b>	5/\$25	00	50% off	
Digital Media Int'l Splice 2.0		\$295	5		<b>\$249</b>	
Macromedia Action!	\$495			<b>\$99</b>		
Macromedia CLIPMedia 2.0		\$295	5		<b>\$99</b>	
Macromedia CLIPMedia 3.0		\$195	5		<b>\$99</b>	
Macromedia MacroModel		<b>\$179</b>	5		\$1295	
Macromedia Authorware		Year	of F	'ree l	U <b>pgrades (S</b>	<b>\$400 value)</b>
Media Architects ImageKnife Pr	0		\$299		\$250	
Micrografx Picture Publisher		Not	Avai	lable	at showtin	ne
Midisoft Sound Impression	\$79.9	95		25%	o off	
Midisoft MidiStudio	\$249	.95		25%	o off	
Midisoft Multimedia Music Libr	ary		<b>\$79.</b>	95	25%	off
Motion Works Multimedia Enab	ler		n/a		\$199	
North Coast Software PhotoMor	ph		\$149	.95	<b>\$99.9</b>	5
Q/Media Software Q/Media		<b>\$99</b>		<b>\$79</b>		
Sony Electronics 900-E CD-R		\$649	5/\$7	295	\$5495/\$64	95
Videologic Captivator	\$349			40%	off	
Videologic MediaSpace	\$299	5		40%	off	
Videologic Mediator LC		<b>\$59</b> 9	)		40% off	
8						