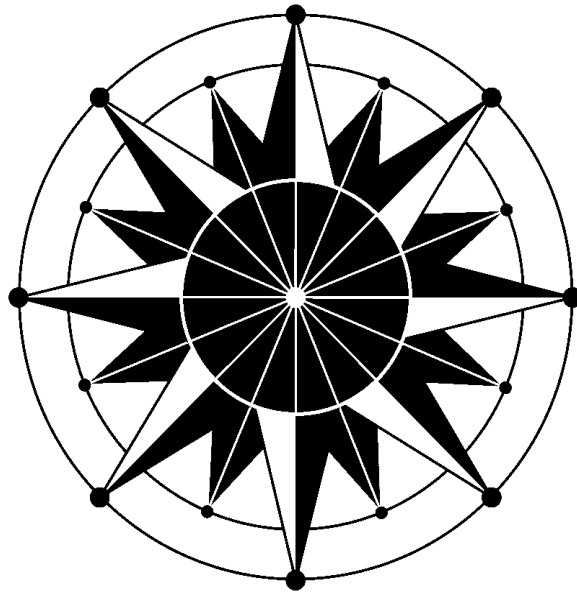


# Enterprise Management Solutions

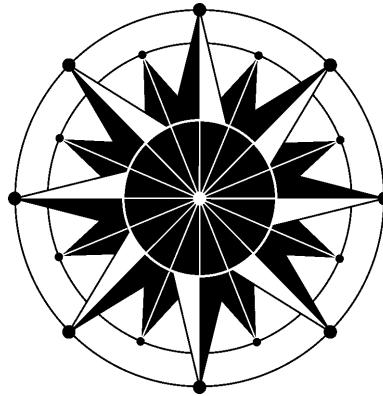


# Agenda

- ◆ **Solstice Strategy**
- ◆ **Enterprise Management Issues**
- ◆ **Solstice Solutions**
- ◆ **Solstice Directions**
- ◆ **Summary**

# Solstice Enterprise Management Strategy

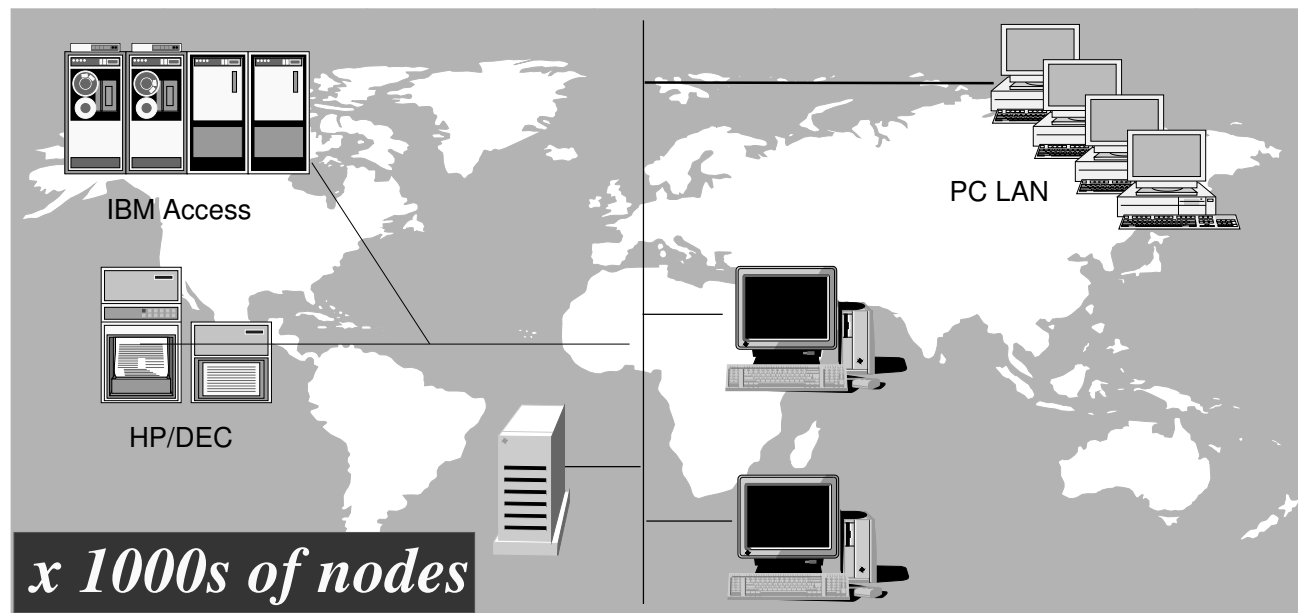
*An evolution of Sun's commitment to lower the cost of operating the network-based enterprise*



- ◆ **Integrated, Heterogeneous System & Network management**
- ◆ **Comprehensive, Flexible Core Products from Sun**
- ◆ **Industry's best-of-class Solutions from Partners**

# Enterprise Management Issues

- ◆ Larger & More Complex Environments
- ◆ Inflexible Business Support Systems
- ◆ More to Do with Less Time
- ◆ Disparate Administration Tools
- ◆ Operating Costs Exceeding Hardware & Software



# Solstice Delivers with Partners

