SunSoft
A Sun Microsystems, Inc. Business

CATALYST DEVELOPER PROGRAM
MEMBERSHIP APPLICATION

Thank you for applying for free membership in the Catalyst Developer Program for commercial developers, or the Solaris Associate Program for in-house developers. This application form may be used to apply to either program, or to update current member information.

GENERAL INSTRUCTIONS

1. Type or print legibly.
2. Do not use all capital letters unless appropriate for a specific word or acronym.
3. Return form to:

SunSoft
Catalyst Processing Center
2550 Garcia Avenue Bldg.8
M/S MTV08-217
Mountain View, CA 94043-1100
Tel: 415-336-6640
Fax: 415-961-6070

4. Check one of the following:

[ ] Commercial Developers applying for new membership, complete **sections A**
[ ] Update for current Catalyst Members, complete **sections B**
[ ] In-house Developers (Solaris Associates) applying for new membership, complete **sections C**

(A, B, C) COMPANY INFORMATION

Company Name: ______________________________

Parent Company: ______________________________

Street Address: ______________________________

City: ______________ State/Province: ______________

Zip/Postal Code: ______________ Country: ______________

Main Telephone Number: ______________________________

Toll-Free Number: ______________ Fax Number: ______________

URL: ______________

(A, B, C) KEY CONTACTS

President/CEO: ______________________________ Title: __________________________________

Engineering: __________________________________ Title: __________________________________

Sales: ______________________________________ Title: __________________________________

Marketing: __________________________________ Title: __________________________________

Primary contact for Catalyst Program: ____

Title: ____ Telephone: _________________________

E-mail Address: ______________________________

(A) BUSINESS PROFILE (Required for initial membership in program)

When was your company established? (mm/yy) ____

Your Company's primary type of business (check one):

___ Independent Software Vendor ___ Independent Hardware Vendor

___ Systems Integrator ___ Consultant

___ Distributor ___ Value Added Reseller

___ Other (please specify):

Brief description of business: ____

____

(A, B) PRODUCT NAME

Complete Name of Product: ____

Is your company the original developer of this product? [ ] Yes [ ] No

If No, you must include a letter from the owner granting you permission to include the product in the Catalyst program.

(A, B) OS LEVEL AVAILABILITY

Indicate "Yes" if shipping or list estimated ship date if under development; No dates will be published.

INTERACTIVE UNIX Version ________________ ship date: ________________
Solaris x86 Version ____________________________ ship date: ________________
Solaris SPARC 1 Version ______________________ ship date: ________________
Solaris SPARC 2 Version ______________________ ship date: ________________

For vendors indicating products that support Solaris 2.x, include verification materials (e.g., datasheets, brochures, pricelists, etc.) as proof of support in order to have your application approved.

For software products, what is the programming language? __________________ ___________________

Is source available for purchase? [ ] Yes [ ] No

List any required hardware or software which must be purchased separately: ____________________

____

____

(C) DESCRIBE YOUR DEVELOPMENT ENVIRONMENT

Do you develop Solaris based software applications? [ ] Yes [ ] No

How many Solaris based applications have you developed? ____________________________________

Brief description of application(s): ____

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What version(s) of Solaris are the applications deployed on?
[ ] Solaris 1 (SunOS 4.x) [ ] Solaris 2 (SunOS 5.x) [ ] Solaris 2 for x86

What programming language(s) are your applications written in? ______________________________

Do you have any dependencies on third party software applications? ___________________________

Describe your development hardware and software: ____

____

(A, B) PRODUCT CATEGORIES

List the two main categories that best describe the uses of this product. These will be used to place the product in the proper sections of our annual publications. Select from the attached list.

Category #1: ____________________________________

Category #2 ____________________________________

(A, B) INDUSTRY CATEGORIES

If applicable, list the top three industries from the attached list, in the order of importance, which describe the primary uses of your product or service. Indicate your selections below under 1,2, and 3.

Industry #1: ______________________________________

Industry #2 :______________________________________

Industry #3 :______________________________________

(A, B) PRODUCT DESCRIPTION

Please submit a clearly legible description of your product or service. For products under development, a general description or datasheet is acceptable. This information will be used to list your product in Catalyst publications.

Standard Product Listing: (three-line product summary - NO Charge to Developer)
[ ] Use description previously submitted.

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PRODUCT DESCRIPTION (Continued)

Full Description - up to 500 words: (for electronic publications- processing fee required) Complete and return the information below with your payment and long product descriptions as part of your application packet.

Key Contact: ____________________________ Phone#: _________________________

$75 Processing Fee - Covers all Expanded Product Descriptions submitted at one time.

[ ] Check Attached (Please make payable to SunSoft)

[ ] Charge Credit Card: ____ Visa ____ Mastercard ____ American Express

Card#:____________________________ Expiration Date: _______________

Name on Card: _______________________________

__ =Number of Products with long product descriptions attached. Use up to 500 words to describe each product to its best advantage. Copy must be printed very legibly or typewritten.

(A, B) DISTRIBUTOR INFORMATION

Please attach a list of sales locations. The list should include the following information:

1. Region Covered
2. Contact Name
3. Company Name
4. Telephone, Fax, Telex
5. City, State/Province, Country

(A, B) INTERNATIONAL MARKETS

If you would like to develop your business in more international markets, please include a list of those countries you are interested in working with. We will pass this information on to our international marketing organizations.

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(A, B) PRODUCT APPLICATION CATEGORIES

Architecture/Engineering/Construction
- AEC Design and Drafting
- Civil Engineering and Surveying
- Construction Management
- Data Management
- Facilities Management
- Facilities/Plant Engineering (HVAC, Electrical, Mechanical)
- Marine Engineering
- Power Systems (Fossil, Hydro, Nuclear)
- Structural Engineering and Analysis

Artificial Intelligence
- Application-Specific Tools
- Expert Systems Tools
- Natural Language Processing
- Neural Networks
- Symbolic Programming Languages

Business Related Software
- Customer Management Systems
- Electronic Mail
- Government
- Human Resources
- Math and Statistics
- Vertical Applications
- Payroll
- Sales and Marketing

Consulting Services/Publications
- Books/Disk Sets Consulting
- Consulting Services

Electronic Design Automation
- Analysis Applications
- CAE/CAD
- Hardware Programming Tools
- Library Support
- Modeling
- Specialized EDA Hardware
- Test and Measurement

Desktop Applications
- Business Graphics
- Integrated Office systems
- Personal Databases
- Presentation Graphics
- Spreadsheets
- Utilities & Desktop Accessories
- Word Processing
- Office Automation
- Project Management
- Forms/Forms Processing

Document/Image Management
- Business & Commercial Document Imaging Solutions
- Doc/Image Storage & Retrieval
- Facsimile, Compression and Decompression
- Image Scanning Software
- Multimedia Products
- Optical Character Recognition
- Text Storage and Retrieval/Hypertext

Education/Computer-Based Training
- Administrative Computing
- Courseware
- Instructional Tools
- Library Computing
- Authoring Tools
- On-site Courses

Hardware Peripherals
- AT-Bus Peripherals
- Backplanes,Enclosures,Extenders
- Coprocessors
- Display Devices
- Input Peripherals
- Interface Devices & Controllers
- Microchannel Peripherals
- Output Peripherals

PRODUCT APPLICATION CATEGORIES (Continued)

Electronic Publishing

- Database Publishing
- Draw, Paint, Image Editing, Technical Illustration
- Font Creation and Manipulation
- Graphic Arts and Color Prepress
- Imagesetting, RIP's, Interpreters
- Newspaper and Magazine Publishing
- Page Composition and Page Make-up
- Publishing Utilities
- Text Formatters

Financial Services

- Accounting
- Banking
- Econometric Modeling/Analysis
- Insurance
- Investment Management
- Modeling
- Trading

Geographic Information Systems

- AM/FM
- Computer-Aided Cartography
- Demographic Geographic Analysis
- Geographic Data Supplies/Tools
- GIS/LIS
- Presentation Mapping
- Remote Sensing
- Terrain Modeling/Mapping

Graphics, Imaging and Animation

- Graphics Libraries and Tools
- Image Processing Libraries and Tools
- Animation Rendering
- Visualization
- Simulation and Virtual Reality
- Video Control/Editing
- Graphics Subsystem
- Image Processing Subsystem
- Video Subsystems/Hardware

Information Management

- Charting and Graphing
- Data Analysis
- Database End-User Tools
- Database Management System
- Database Programming Tools
- Object-Oriented Databases

Multimedia

- Multimedia Authoring
- Multimedia Mail
- Speech
- Audio
- Collaborative Applications
- Video Conferencing

Legal Applications

- Legal Applications

Manufacturing

- Industrial Data Management Systems
- Factory Automation
- Industrial/Process Control Test
- Manufacturing Engineering
- Manufacturing Resource Planning and Control
- Quality, Test, and Data Analysis
- System Engineering
- Manufacturing Execution Systems/Finite Scheduling Logistics/Distribution/Order Processing

Mechanical/Engineering

- Data Translation
- Finite-Element Analysis
- Fluid and Thermal Analysis
- Kinematic and Dynamic Analysis
- MCAD Project & Data Management
- Mechanical Design & Drafting
- Solid & Finite-Element Modeling

PRODUCT APPLICATION CATEGORIES (Continued)

Medical Systems and Healthcare Services
- Biomedical Sciences
- Clinical Information System
- Hospital Information System
- Medical Data Analysis
- Medical Imaging

Networking
- Bridges, routers, Gateways
- DEC Connectivity
- IBM Communications
- Macintosh Connectivity
- Network Management
- Network Utilities
- Network Hardware
- OSI Protocol
- PC Connectivity Tools
- Specialized Network Applications
- Terminal Emulators

Oil and Gas
- Contouring and Surface Modeling
- Geologic Interpretation and Modeling
- Mineral and Ore
- Petroleum Facilities Design/Operations
- Reservoir Simulation,Petroleum,Engineering
- Seismic Interpretation and Modeling
- Seismic Processing
- Drilling Management

Research and Instrumentation
- Analytical Laboratories
- Analytical Laboratory Instrumentation
- Laboratory Information Management Systems (LIMS)
- Analytical Laboratory Instrument Software
- Computational Chemistry and Molecular Modeling
- Chemical Drawing/Text Publishing
- Chemical Engineering
- Chemical Information Data Base Management Systems
- Data Acquisition
- Biotechnology and Biomedical Sciences
- Physical Sciences
- Regulatory/Clinical Trials
- Test and Measurement

Public Safety
- Law Enforcement
- Public Emergency Systems

Retail/Distribution/Consumer Good
- Retail-Instore Systems
- Retail-Headquarter Systems
- Distribution
- Consumer Goods
- Hospitality
- Lodging
- Entertainment

Signal Processing
- Signal Processing

Software Engineering
- Embedded/Real-time
- Front-End Analysis and Design Tools
- Group Ware (Framework, PM)
- Requirement Traceability)
- Languages
- Software Development Tools
- Testing, Maintenance, and Reverse Engineering

Storage Devices and Audio
- Audio Analysis
- CD-ROM Products
- Optical Drives
- Storage Devices
- Tape Drives
- Voice Technology
- Disk Drives

Systems Administration
- File Systems
- Network Administration
- Network Licensing
- Security Tools
- System Accounting
- Systems Utilities

PRODUCT APPLICATION CATEGORIES (continued)

Systems Integration
- Application Integration
- Database Integration
- Network Integration
- Office Systems Integration
- Outsourcing/Facilities Management
- Systems Integrators/Commercial Application

Telecommunications
- Telecommunications

Transportation
- Airline Applications
- Catering
- Engineering Maintenance
- Freight Document Handling
- Front Office Solutions
- Harbor Operations
- Reservation Systems
- Passenger Revenue Accounting
- Reservations/Tour Operator Systems
- Road Management
- Systems Integrators

Utilities
- Nuclear Engineering
- Performance Monitoring
- Process Control
- Simulation
- Nuclear Fuels
- Materials & Maintenance Management
- Radiation Monitoring
- Plant Security
- Transmission and Distribution Analysis
- Energy management
- SCADA
- Distribution Automation
- Customer Information Systems
- Customer Response Systems

INDUSTRY CATEGORIES (A,B)
- Aerospace
- Education
- Financial
- Healthcare Services
- Petroleum
- Pharm/Chem/Biotec
- Retail
- Telecommunications
- Transportation
- Utilities

(A) CATALYST DEVELOPER PROGRAM TERMS AND CONDITIONS

(Required for new membership to Catalyst Developer Program for commercial developers)

The SunSoft Catalyst program is for Developers and Exclusive Distributors of Solaris and Interactive UNIX products which are or will be available for sale within 12 months of the date of this application.

Information that participants provide SunSoft may be used in SunSoft publications and may also be distributed, at the sole discretion of SunSoft, to other interested parties.

Developer is not granted any right or license to, and shall not use, the Sun name or any other Sun Trademark in, or as part of, the name of Developer's product or in any other manner. Developer may refer to Sun products in advertising or marketing materials in a descriptive manner that does not display the Sun Trademarks prominently or does not suggest that Developer's product may be licensed from, approved by, or is otherwise associated with, Sun Microsystems, Inc.

Products purchased from SunSoft through the Catalyst program are for in-house development use only and may not be resold.

SunSoft reserves the right to change the Catalyst programs and policies without notice. Developer agrees to meet and follow all then-current terms and conditions of the SunSoft Catalyst program. Developers not meeting the basic requirements for Catalyst program participation may be dropped from the program at the sole discretion of SunSoft. Developers may discontinue membership at any time by writing to the address on this application, Attn: Catalyst Membership Manager.

I certify that the information I have supplied is correct and that I am authorized to sign on behalf of my company. I agree that any SunSoft products licensed will be used solely in accordance with the SunSoft license agreement included therewith.

Signature: ____

Printed Name:________________________________ Title: __________________________

Telephone: _________________________________ Date: __________________________

(C) SOLARIS ASSOCIATE PROGRAM TERMS AND CONDITIONS

(Required for New Membership to Solaris Associate Program for in-house developers)

The SunSoft Solaris Associate Program is for in-house developers only. Products purchased from SunSoft through the program are for in-house development use only, and may not be resold. Technical support for networking and integration issues is not available through this program.

SunSoft reserves the right to change programs and policies without notice. Developer agrees to meet and follow all then-current terms and conditions of the SunSoft Solaris Associate Program. Developers not meeting the basic requirements for program participation may be dropped from the program at the sole discretion of SunSoft. Developers may discontinue membership at any time by writing to the address on this application, Attn.: Solaris Associate Program Membership Manager.

I certify that the information I have supplied is correct and that I am authorized to sign on behalf of my company. I agree that any SunSoft products licensed will be used solely in accordance with the SunSoft license agreement included with those products.

Signature:_______________________________________ Title: ___________________________

Printed Name: ____________________________________ Date: ___________________________

RETURN ALL COMPLETED FORMS BY MAIL OR FAX TO

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Catalyst Processing Center
2550 Garcia Avenue Bldg.8
M/S MTV08-217
Mountain View, CA 94043-1100
Tel: 415-336-6640
Fax: 415-336-4168