## Decision Maker: Your Audience Determines the Best Choice

1 Define you target audience.	2 What kind of information do you	3 What's more	4 The solution you should
	have to present?	important to you?	look at first is
Very Small	Detailed	Price	Budget DTP
		Contact	High-End Presentation
	Overview	Price	Budget Presentation
		Contact	High-End Presentation
Very Large	Detailed	Price	Budget DTP
		Contact	High-End Presentation
	Overview	Price	Usability Presentation
		Contact	High-End Presentation
Geographically Dispersed	Detailed	Price	Budget Online Publishing
		Contact	High-End Presentation
	Overview	Price	Budget Online Publishing
		Contact	High-End Presentation