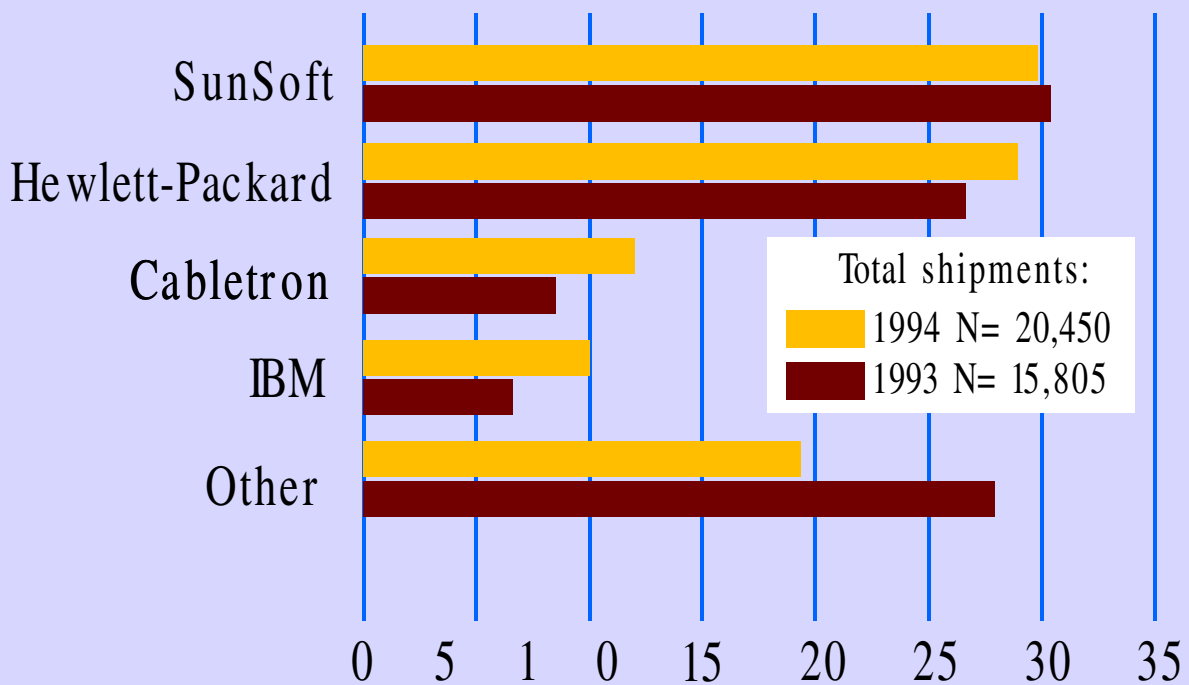# ENTERPRISE MANAGEMENT PLATFORM SHIPMENTS

After slow initial acceptance, Cabletron's Spectrum is gaining market share against rival products.

Source: International Data Corp., 1994